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Para Inglês Ler
☎ (+55 11) 98264-3233
americo@parainglesler.com.br

FULANO DE TAL SEM SOBRENOME

FINANCIAL EXECUTIVE WITH EXPERTISE IN LARGE BUSINESS GROUPS WITH COMPLEX OPERATIONS

PROFESSIONAL QUALIFICATIONS

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Senior executive with 17 years of experience managing finances and structuring projects for large companies of the Infrastructure, Energy, Engineering and Means of Payment industries, with a comprehensive command of the routines involved in:

Financial Planning & Treasury Management

- ✓ Cash Flow
- ✓ Bonds, Debentures and other securities
- ✓ Hedging Strategies
- ✓ Investment Portfolio Management
- ✓ Risk Assessments
- ✓ Structuring of Guarantees
- ✓ Audits & Controlling
- ✓ Reporting
- ✓ Fund Raising
- ✓ Negotiations with Financial Institutions (inc. BNDES and CEF)
- ✓ Debt Management & Restructuring
- ✓ Forecasting
- ✓ Accounts Payable & Receivable
- ✓ Exchange Rate Closing
- ✓ Bad Debt Provisions
- ✓ Budgets

Insurance Management

- ✓ Operating Risks
- ✓ Miscellaneous Risks
- ✓ Transportation Risks
- ✓ Indemnity Risks
- ✓ D&O Risks
- ✓ Lost Profit Risks

Investor Relations

- ✓ Quarterly Reports
- ✓ Presentations
- ✓ Roadshows
- ✓ Press Releases & Webcasts
- ✓ Reference forms
- ✓ Services to investors

Significant experience in **Public Offerings (IPOs) and Mergers & Acquisitions**, working on all stages of the process, from the valuation, due diligence and drafting of the prospectus to negotiations with banks, lawyers, auditors and shareholders.

Experience answering for the **Legal department**, working on incorporation processes, contracts with customers and suppliers, trademark and patent controls, the legalization of the subsidiary opening process, and the control of external lawyers.

Involved in strategic groups focused on improving profitability for shareholders.

Managed projects using the Project Management Institute (PMI) methodology.

Native Portuguese | Fluent English | Advanced Spanish

EDUCATION

Executive MBA in Business Management - IBMEC/RJ - 2007

MBA in Corporate Management and Finance - Fundação Getúlio Vargas - 2000

Civil Engineering - Universidade do Estado do Rio de Janeiro/UERJ - 1999

PROFESSIONAL EXPERIENCE

Brazilian private company dedicated to exploring infrastructure concessions in Brazil and abroad

Chief Financial Officer

06/2016 to date

Financial & Investor Relations Manager

06/2013 to date

- ✓ Answered directly for the negotiations of more than R\$18 billion in funds (BNDES, CEF, debentures) and bank loans for the holding and its subsidiaries, including: [REDACTED], [REDACTED] and [REDACTED].
- ✓ Managed the cash flow of the holding, answering for the hedging strategy for more than R\$ 1 billion in resources.
- ✓ Involved in the M&A (sale) process of an urban expressway in Lima, Peru, valued at R\$ 4.9 billion.

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Brazilian Shipbuilding and Oil & Gas infrastructure company

Treasury Manager

03/2012 to date

- ✓ Involved in negotiations with banks for the funding of shipyard and FPSO construction projects (more than R\$1 billion in resources).
- ✓ Managed around R\$ 6 billion in debts.
- ✓ Involved in the financial analysis and financial proposal development process for Petrobras (bid for the construction of a FPSO).

Brazilian Construction and Engineering Services company

Financial Manager

01/2010 - 02/2012

- ✓ Relevant involvement in the IPO process.
- ✓ Deployed the Investor Relations department.
- ✓ Coordinated the first issue of debentures valued at R\$ 270 million.
- ✓ Answered directly for a 12% reduction in insurance premium payments from 2010 to 2011.

Brazilian means of payment company

Financial Manager

11/2007 - 08/2009

- ✓ Managed the cash flow of 4 companies of the group.
- ✓ Coordinated the first issue of debentures valued at R\$ 180 million.
- ✓ Integrated the Treasury department after the acquisition of the main competitor.
- ✓ Negotiated the payrolls of employees, obtaining significant financial gains.
- ✓ Searched for companies for acquisition.

Brazilian Power Distribution company

Financial Specialist - Financial Management/Treasury

09/2004 - 11/2007

- ✓ Drafted and developed the financial strategy to replace bank debt by debentures (4th issue) at a value of R\$ 380 million.
- ✓ Involved in the 3rd issue debentures valued at R\$ 400 million.
- ✓ Drafted the formulation and deployed the strategies adopted by the company for qualification and analysis by the FNQ (National Quality Foundation)

Foundation involved in educational, cultural, heritage and environmental projects

Financial Planning Coordinator

02/2001 - 08/2004

Investment bank

Corporate Finance Analyst

03/1999 - 10/2000

International Market Support Analyst

Internships:

10/1998 - 03/1999

01/1998 - 09/1998

01/1996 - 09/1996

ADDITIONAL INFORMATION

- ✓ Business Studies - Angloschool/London - UK
- ✓ Upper-Intermediate English - Angloschool/London - UK
- ✓ Management Excellence Model and Management Evaluation - Fundação Nacional da Qualidade
- ✓ Strategic Management & Management by Project - Top Eventos – Valeriano
- ✓ Financial Mathematics Tutor - Ampla Energia - Jul/07